

BOARD OF DIRECTORS MEETING* January 29, 2021 1:00 PM Via Teleconference

AGENDA

- 1. Call to order
- 2. Approval of Minutes of December 17, 2020 Meeting
- 3. Audit Committee
 - Approval of Annual Audit NY CREATES Resolution No. 5, FRMC Resolution No. 172 and FSMC Resolution No. 196 (NY CREATES, FRMC and FSMC)
- 4. New Business
- 5. Public Comment
- 6. Next Board of Directors meeting: TBD
- 7. Adjournment

^{*}This includes the joint meetings of the Board of Directors of the Fuller Road Management Corporation and Fort Schuyler Management Corporation.



NY CREATES Meeting of the Board of Directors December 17, 2020 Via teleconference

Minutes

Directors present: Dr. Bahgat Sammakia – Chair, Michael Abbott, Christine Chung, Michael Frame, Doreen Harris, Franklin Hecht, Dr. Meng-Ling Hsiao, Brad Johnson, Joan McDonald and Kenneth Tompkins.

Excused Absence: Kristin Proud.

Staff: Dr. Douglas Grose – President, Patricia Arciero-Craig – Chief Administrative Officer and Acting General Counsel, Paul Kelly – Chief Operating Officer, Timothy Taylor – Chief Financial Officer, Scott Bateman – Treasurer, and Patricia Bucklin – Board Secretary.

Guests: Dr. Tod Laursen – SUNY, Kevin Younis - ESD, and Michael Frame – SUNY Polytechnic Institute Foundation, Inc.

1. Call to order

Chair Sammakia called the meeting of the Board of Directors of NY CREATES to order at 1:03 PM.

Chair advised that, due to public health concerns, this meeting is being held via teleconference as authorized by Executive Order of the Governor. A webcast is available for members of the public to listen to the meeting.

Chair Sammakia introduced and welcomed newly-appointed Board member Doreen Harris, who is President and CEO of the New York State Energy Research and Development Authority. Ms. Harris was appointed by the SUNY Polytechnic Institute Foundation, Inc. on recommendation of Empire State Development.

Chair Sammakia then conducted a roll call of the participants in the meeting and advised that he would be doing a roll call vote for each action item to ensure an accurate record of all votes.

Chair Sammakia asked the Directors if they had any potential conflict of interest with respect to items on today's agenda, and if so, to disclose it. There were no conflicts of interest disclosed.

2. Minutes

Chair Sammakia asked for a motion to approve the NY CREATES minutes of September 30, 2020.

Motion: Dr. Meng-Ling Hsiao Second: Joan McDonald

Discussion: None.

Vote: Following a roll call vote, the minutes were approved as presented. There were no nays or abstentions.

Chair Sammakia introduced Michael Abbott, Chair of the Audit Committee, to give the Audit Committee Report.

3. Audit Committee Report

A. NY CREATES Resolution No. 3 (NY CREATES)

Committee Chair Abbott asked for a motion to consider and adopt NY CREATES Resolution No.3 approving an appointment to the Audit Committee.

Motion: Joan McDonald Second: Kenneth Tompkins

Committee Chair Abbott advised that, pursuant to Resolution No. 1 dated December 18, 2019, the Board of NY CREATES established an Audit Committee of NY CREATES consisting of five (5) Board directors, one of which was Alicia Barton who was appointed to the NY CREATES Board by the SUNY Polytechnic Institute Foundation, Inc. upon the recommendation of Empire State Development. Ms. Barton resigned from the NY CREATES Board effective June 26, 2020, thereby creating a vacancy on the Audit Committee. Given the current composition of the Audit Committee, such vacancy must be filled with a Board director appointed by SUNY Polytechnic Institute Foundation, Inc.

On October 29, 2020, Doreen Harris was appointed to the NY CREATES Board by the SUNY Polytechnic Institute Foundation, Inc. upon the recommendation of Empire State Development to fill the vacancy created by Ms. Barton's resignation. As such and given the experience and qualifications of Ms. Harris, it would be suitable and appropriate for Ms. Harris to be appointed to the Audit Committee.

As stated in the memorandum provided to the Board in advance of the meeting, the bylaws of Fuller Road Management Corporation ("FRMC") and Fort Schuyler

Management Corporation ("FSMC") provide that the committees of FRMC and FSMC and the size of each are equal to the committees of the member (i.e. NY CREATES) and each director of NY CREATES serving on a committee of NY CREATES shall be deemed to have been appointed as a committee member of the corresponding committee of FRMC and FSMC.

The Audit Committee approved a resolution recommending that the Board appoint Doreen Harris to the Audit Committee.

Requested Action: Approve NY CREATES Resolution No. 3.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays. Ms. Harris abstained from voting.

B. NY CREATES Resolution No. 4 (NY CREATES)

Committee Chair Abbott asked for a motion to consider and adopt NY CREATES Resolution No.4 approving the appointment of a Compliance Officer.

Motion: Dr. Meng-Ling Hsiao

Second: Brad Johnson

Committee Chair Abbott advised that the Bylaws of FRMC, FSMC, and NY CREATES authorize the Board of Directors to appoint officers of the respective corporations and fix a salary based on the recommendation of the Audit Committee. The Bylaws of FRMC and FSMC provide that the officers of the member (i.e. NY CREATES) shall serve exofficio as the officers of each corporation in the same office that such individuals hold with the member.

On December 18, 2019, the Board of NY CREATES, pursuant to Resolution No. 1, appointed individuals to serve as President, Chief Administrative Officer and Acting General Counsel, Treasurer, Secretary, Chief Operating Officer and Chief Financial Officer of NY CREATES, and delegated the determination and establishment of the compensation for such individuals to the Audit Committee. No individual was appointed to the position of Compliance Officer pursuant to Resolution No. 1.

Following an extensive outreach effort, the selection committee interviewed several candidates for the position of Compliance Officer and has recommended Jamie Cote to serve as Compliance Officer. NY CREATES now seeks to appoint Mr. Cote to the position and to have the determination and establishment of the compensation for the Compliance Officer delegated to the Audit Committee.

The Audit Committee approved a resolution recommending that the Board appoint Jamie Cote to the position of Compliance Officer.

Requested Action: Approve NY CREATES Resolution No. 4.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

C. Insurance Renewals (NY CREATES)

Mr. Frame asked for a motion to consider and adopt a resolution approving and authorizing insurance renewals (NY CREATES).

Motion: Joan McDonald Second: Franklin Hecht

Mr. Frame advised that NY CREATES seeks to renew its insurance coverage for Directors and Officers Liability and Entity Liability, Employment Practices Liability and Crime for the period commencing on December 18, 2020 and expiring on July 31, 2021, the date when the corporations' other lines of insurance expire. NY CREATES' insurance broker, Amsure, conducted a competitive outreach process and prepared a proposed renewal package. A summary of the proposed program is in the materials provided to the Board of Directors in advance of the meeting. Amsure advised that the combination of historical claims payments, rising litigation costs, covid and the overall economic downturn have driven increases in rates for the corporations, but that these increases are significantly lower than increases impacting the not-for-profit corporate market generally for similar insurance during the past 6-9 months.

The Audit Committee approved a resolution described in the memorandum provided to the Board in advance of the meeting and recommended that the Board approve the same actions.

Requested Action: Approve a resolution (1) approving and authorizing the insurance renewals as described in the summary; (2) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to execute, acknowledge and deliver the aforesaid insurance renewals with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval; and (3) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and

agreements as may be necessary or appropriate to implement and carry out the purposes and intents of the resolution.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

Chair Sammakia introduced Michael Frame, member of the Finance Committee, to give the Finance Committee Report.

4. Finance Committee Report

A. Lease – Upstate Electric LLC (FRMC)

Mr. Frame asked for a motion to consider and approve a lease with Upstate Electric LLC.

Motion: Christine Chung Second: Joan McDonald

Mr. Frame advised that Upstate Electric LLC, a company that specializes in electrical construction and maintenance that supports work in the cleanrooms and other areas on the Albany Nanotech Campus, seeks to lease 421 square feet of office space in CESTM for two years. Rent is \$22 square foot, which includes operating expenses and utilities. Rent will increase by 2% annually.

The proposed lease represents a small fraction of the total building; therefor an appraisal of the fair market value of the asset is not practical. Staff has determined that lease meets fair market value based on other existing leases in the building.

The Finance Committee approved the resolution described in the memorandum provided to the Board in advance of the meeting, including recommending that the Board approve the same actions.

Requested Action: Approve a resolution (1) approving and authorizing the Corporation to enter into a lease with Upstate Electric LLC on the terms stated in the memorandum provided to the Board in advance of the meeting; (2) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to execute, acknowledge and deliver the aforesaid lease with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval; and (3) approving and authorizing the President and Treasurer, each of them without the

other, on behalf of the Corporation, to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of the resolution.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

B. Lease - Research Foundation of The State University of New York ("RF") (FRMC)

Mr. Frame asked for a motion to consider and approve a lease with the RF.

Motion: Dr. Meng-Ling Hsiao

Second: Franklin Hecht

Mr. Frame advised the RF currently leases approximately 140,000 square feet of space in NanoFab Xtension and seeks to lease an additional 608 square feet of unfinished space in the building. Rent is \$10 per annum. The RF will pay operating expenses and utilities. The RF plans to give a license to Applied Materials, Inc. to use the space as part of the seven-year NYS/Applied Materials partnership to grow the Materials Engineering Technology Accelerator, known as the META Center. Applied Materials will fit-up the space and equip it with a tool that the RF also will use.

Given the location and size of the space as well as its limited marketability, the proposed fit up costs to be paid by Applied Materials are estimated to significantly exceed the fair value of rent that could have been charged for such space, FRMC believes that the value being received meets or exceeds the fair market value for such space. However, out of an abundance of caution, FRMC followed the procedures applicable to below market transfers in FRMC's Acquisition and Disposition of Real Property Policy as set forth in the memorandum provided to the Board in advance of the meeting.

The Finance Committee approved the resolution described in the memorandum provided to the Board in advance of the meeting, including recommending that the Board approve the same actions.

Requested Action: Approve a resolution (1) approving and authorizing the Corporation to enter into a lease with RF on the terms in the memorandum provided to the Board in advance of the meeting; (2) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to execute, acknowledge and deliver the aforesaid lease with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval; and (3) approving and

authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of the resolution.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

C. Lease Amendment – McD Metals LLC (FRMC)

Mr. Frame asked for a motion to consider and approve a lease amendment with McD Metals, LLC.

Motion: Christine Chung Second: Franklin Hecht

Mr. Frame advised that McD Metals, a ductwork fabrication shop, has leased 525 square feet of space in NanoFab East since 2017. Its lease expired on October 31, 2020 and it seeks a one year extension of the lease. The tenant will pay \$31.84 per square foot, which is a 2% increase from the previous year, plus parking fees. The rent includes operating expenses and utilities.

The proposed lease represents a small fraction of the total building; therefor an appraisal of the fair market value of the asset is not practical. Staff has determined that lease meets fair market value based on other existing leases on the Albany Nanotech Campus.

The Finance Committee approved the resolution described in the memorandum provided to the Board in advance of the meeting, including recommending that the Board approve the same actions.

Requested Action: Approve a resolution (1) approving and authorizing the Corporation to enter into an amendment to the lease with McD Metals, LLC on the terms stated in the memorandum provided to the Board in advance of the meeting; (2) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to execute, acknowledge and deliver the aforesaid amendment with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval; and (3) approving and authorizing the President and Treasurer, each of them without the other, on behalf of the Corporation, to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of the resolution.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

D. Lease of Loaders for Snow Removal (FRMC

Mr. Frame asked for a motion to consider, approve and ratify a lease of loaders.

Motion: Franklin Hecht Second: Kenneth Tompkins

Mr. Frame advised that FRMC sought to lease two loaders for year round use, including snow removal, to replace old equipment that needed frequent repairs. Following a procurement conducted in accordance with FRMC's Procurement Policy Guidelines, FRMC entered into a lease agreement with Capital Tractor, Inc. for two loaders for a term of three years with an option to purchase the equipment. FRMC received a credit of \$30,000 for a trade-in of used equipment. The agreement requires a monthly payment of \$2,428.40. To ensure that FRMC received the loaders in time to be prepared for the snow season, FRMC entered into the lease agreement in November and now seeks ratification and approval of the agreement.

The Finance Committee approved the resolution described in the memorandum provided to the Board in advance of the meeting, including recommending that the Board approve the same actions.

Requested Action: Approve and ratify FRMC's execution of the lease of the loaders and all acts of any officers of the Corporation that were taken or made with respect to the lease of the loaders and approve, authorize and empower the President and Treasurer and each of them without the other on behalf of the Corporation to take such other actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other agreements or documents as may be necessary or appropriate to implement and carry out the purposes and intents of this resolution.

Discussion: None.

Vote: Following a roll call vote, the motion was approved. There were no nays or abstentions.

5. New Business

Chair Sammakia asked if there was any new business. There was none.

6. Public Comment

Chair Sammakia stated that, given the change in meeting logistics due to public health concerns, we notified the public of the opportunity to send in comments via email prior to the meeting. We did not receive any comments.

7. Schedule of Next Meeting

Chair Sammakia advised that the date of the next meeting is to be determined and once finalized will be posted on the website.

8. Adjournment

With no further business to come before the Board, Chair Sammakia asked for a motion to adjourn the meeting.

Motion: Franklin Hecht Second: Michael Frame

The motion was approved and the meeting was adjourned at 1:31 PM.

Respectfully Submitted,

Patricia K. Bucklin Secretary of the Board To: New York Center for Research, Economic Advancement, Technology, Engineering and Science Corporation ("NY CREATES") Board of Directors

Re: Approval of Annual Audit (NY CREATES, FRMC and FSMC)

Background:

The Bylaws of NY CREATES, Fuller Road Management Corporation ("FRMC") and Fort Schuyler Management Corporation ("FSMC") (collectively, "the Corporations") each provide that the financial statements of the Corporation shall be audited annually by a certified public accounting firm approved by the Board of Directors (NY CREATES Bylaws, Article VIII, Section 5; FRMC Bylaws Article VIII, Section 5; FSMC Bylaws Article VIII, Section 5). The Board authorized the Corporations to engage KPMG to conduct the Annual Audit for the year ending June 30, 2020.

KPMG has completed the Annual Audit for the year ending June 30, 2020. The audit has been prepared as a NY CREATES single consolidated audit with accompanying schedules for FRMC and FSMC, rather than as separate FRMC and FSMC audits as was done in past years.

Upon a motion duly made and seconded, the Audit Committee approved resolutions for NY CREATES, FRMC and FSMC (1) approving the 2019-20 Annual Audit, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee; (2) approving and authorizing the President, Treasurer and Chief Financial Officer, each of them without the other, on behalf of each Corporation, (i) to execute, acknowledge and deliver the documents and agreements associated with the 2019-20 Annual Audit with such changes, variations, omissions and insertions as the officer of such Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval, and (ii) and to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of this resolution; and (3) recommending that the Board approve the same actions.

Requested Action:

Approve NY CREATES Resolution No. 5, FRMC Resolution No. 172 and FSMC Resolution No. 196.

RESOLUTION OF THE BOARD OF DIRECTORS OF THE NEW YORK CENTER FOR RESEARCH, ECONOMIC ADVANCEMENT, TECHNOLOGY, ENGINEERING and SCIENCE CORPORATION (d/b/a "NY CREATES")

January 29, 2021

RESOLUTION NO. 5

APPROVAL OF 2019-20 ANNUAL AUDIT

WHEREAS, the New York Center for Research, Economic Advancement, Technology, Engineering and Science Corporation (d/b/a "NY CREATES") (hereinafter the "Corporation") Board of Directors is charged with directing the management of the operations, property, affairs and concerns of the Corporation;

WHEREAS, pursuant to the Bylaws of the Corporation, the Corporation's financial statements shall be audited annually by a certified public accounting firm approved by the Board of Directors:

WHEREAS, a 2019-20 Annual Audit was conducted and prepared by a certified public accounting firm approved by the Board of Directors and a draft submitted to the Audit Committee of the Corporation;

WHEREAS, upon a motion duly made and seconded, the 2019-20 Annual Audit was approved by the Audit Committee, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee, with a recommendation that the 2019-20 Annual Audit be approved by the Board of Directors with the same conditions;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE CORPORATION, AS FOLLOWS:

SECTION 1: APPROVAL OF ANNUAL AUDIT. The Corporation's Board of Directors hereby approves the 2019-20 Annual Audit, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee.

SECTION 2: DOCUMENTS AND CONTRACTS. The Board of Directors approves and authorizes the President, Treasurer and Chief Financial Officer, each of them without the other, on behalf of the Corporation, (1) to execute, acknowledge and deliver the documents and agreements associated with the 2019-20 Annual Audit with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by such officer to constitute conclusive evidence of such approval, and (2) to take such actions as are necessary and appropriate, including the execution, acknowledgement

and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of this Resolution.

SECTION 3: EFFECTIVE DATE. This Resolution shall take effect immediately.

RESOLUTION OF THE BOARD OF DIRECTORS OF FULLER ROAD MANAGEMENT CORPORATION

January 29, 2021

RESOLUTION NO. 172

APPROVAL OF 2019-20 ANNUAL AUDIT

WHEREAS, the Fuller Road Management Corporation (the "Corporation") Board of Directors is charged with directing the management of the operations, property, affairs and concerns of the Corporation;

WHEREAS, pursuant to the Bylaws of the Corporation, the Corporation's financial statements shall be audited annually by a certified public accounting firm approved by the Board of Directors;

WHEREAS, a 2019-20 Annual Audit was conducted and prepared by a certified public accounting firm approved by the Board of Directors and a draft submitted to the Audit Committee of the Corporation;

WHEREAS, the Annual Audit was prepared as a consolidated audit of NY CREATES with accompanying schedules for the Corporation and the Fort Schuyler Management Corporation, rather than as separate audits for FRMC and the Corporation as was done in past years;

WHEREAS, upon a motion duly made and seconded, the 2019-20 Annual Audit was approved by the Audit Committee, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee, with a recommendation that the 2019-20 Annual Audit be approved by the Board of Directors with the same conditions;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE CORPORATION, AS FOLLOWS:

SECTION 1: APPROVAL OF ANNUAL AUDIT. The Corporation's Board of Directors hereby approves the 2019-20 Annual Audit, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee.

SECTION 2: SECTION 2: DOCUMENTS AND CONTRACTS. The Board of Directors approves and authorizes the President and Treasurer, each of them without the other, on behalf of the Corporation, (1) to execute, acknowledge and deliver the documents and agreements associated with the 2019-20 Annual Audit with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by

such officer to constitute conclusive evidence of such approval, and (2) to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of this Resolution.

SECTION 3: EFFECTIVE DATE. This Resolution shall take effect immediately.

RESOLUTION OF THE BOARD OF DIRECTORS OF FORT SCHUYLER MANAGEMENT CORPORATION

January 29, 2021

RESOLUTION NO. 196

APPROVAL OF 2019-20 ANNUAL AUDIT

WHEREAS, the Fort Schuyler Management Corporation (the "Corporation") Board of Directors is charged with directing the management of the operations, property, affairs and concerns of the Corporation;

WHEREAS, pursuant to the Bylaws of the Corporation, the Corporation's financial statements shall be audited annually by a certified public accounting firm approved by the Board of Directors;

WHEREAS, a 2019-20 Annual Audit was conducted and prepared by a certified public accounting firm approved by the Board of Directors and a draft submitted to the Audit Committee of the Corporation;

WHEREAS, the Annual Audit was prepared as a consolidated audit of NY CREATES with accompanying schedules for the Corporation and the Fuller Road Management Corporation ("FRMC"), rather than as separate audits for FRMC and the Corporation as was done in past years;

WHEREAS, upon a motion duly made and seconded, the 2019-20 Annual Audit was approved by the Audit Committee, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee, with a recommendation that the 2019-20 Annual Audit be approved by the Board of Directors with the same conditions:

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE CORPORATION, AS FOLLOWS:

SECTION 1: APPROVAL OF ANNUAL AUDIT. The Corporation's Board of Directors hereby approves the 2019-20 Annual Audit, subject to and conditional upon completion of the remaining administrative items discussed with the Audit Committee by management and the certified public accounting firm to the satisfaction of the Chair of the Audit Committee.

SECTION 2: DOCUMENTS AND CONTRACTS. The Board of Directors approves and authorizes the President and Treasurer, each of them without the other, on behalf of the Corporation, (1) to execute, acknowledge and deliver the documents and agreements associated with the 2019-20 Annual Audit with such changes, variations, omissions and insertions as the officer of the Corporation signing same shall approve, the execution thereof by

such officer to constitute conclusive evidence of such approval, and (2) to take such actions as are necessary and appropriate, including the execution, acknowledgement and delivery of other documents and agreements as may be necessary or appropriate to implement and carry out the purposes and intents of this Resolution.

SECTION 3: EFFECTIVE DATE. This Resolution shall take effect immediately.